



# How to get the most out of your Invoice Finance Facility



- Ensure you are getting the best overall deal – not just on the rate but all aspects.
- Review annually, or ask us to – to see what’s changed in the market
- Underpin and agree credit levels especially on customers who have had allocation reductions.
- Maximise your draw-down facility, you don’t have to use it all but agree beforehand, not when suddenly required.
- Get Companies that you do reciprocal business with, to be approved when taking out the facility.
- Insure bad debt protection is where you need it and not where it isn’t required.
- Keep control – look after your own customers and aged debt where you can.
- Get maximum coverage on exports – this is avoided by some lenders
- Compile in a client case taken for your business plan, share your vision for the company – we can help compile this with you.
- Deal with a company who wants your business with mutual respect, and an appetite for a long-term relationship

If you would like to speak to us about your own cash strategy or to explore finance options, please email us at:  
[info@thebusinessboard.co.uk](mailto:info@thebusinessboard.co.uk) or call our office number on  
0118 338 1818.