

Home Improvement Specialist With a Focus on Windows, Doors and Conservatories

Unusual opportunity to acquire this well-established and extremely well run business providing a range of home improvement solutions, particularly windows, doors and conservatories. Focus is on mid to upper end retail residential in and around Surrey and has the unique offering of a range of finance options.

The business has two high street branches and a warehouse with head office functions, totalling 28 staff. The vendor is not involved in day to day operations.

Robust systems and processes are in place, including very capable in house lead generation and sales capability, and an incumbent senior management team who are minority shareholders. The "customer journey" is at the heart of all operations, leading to a great reputation and local brand awareness, leading to strong repeat and referred business, and excellent reviews on TrustPilot.

The brand, existing client base, and ability to generate leads mean it would make a great acquisition for a larger company involved in other home improvements, particularly at a time when more people will be looking for space to work at home.

Trade has quickly recovered after lockdown with normalised sales being c£3m with a 10% operating profit for FY20, and month on month growth vs last year. Good financial controls are in place with both revenue and profit growth continuing, predicting sales of £3.8m for FY21.

The Company is offered for sale as the owner realises he can take it no further and wishes to move on to other projects.

*Above information is provided by the seller. The Business Board makes no representation or warranty as to the accuracy, completeness, or reasonableness of this information.



A full profile is available once a non-disclosure agreement has been signed.

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