



## For Sale - Management Consultancy Business specialising in high margin services!

This is a one-off opportunity to acquire a well-established, independent consultancy and auditing business specialising in the communications, document management, printing and copying industry.

Highlights include:

- ☑ Ten percent net profits (estimated) for 2021/22 on circa £250k turnover (during covid), with opportunities to expand significantly beyond the pandemic.
- ☑ Diverse spread of customers with no one client over 10% of turnover
- ☑ Established over 20 years with strong longevity of customer relationships
- ☑ Major corporate and Public Sector customers with scope for repeat business
- ☑ Opportunity to exploit new business opportunities with access to many other cost categories
- ☑ Innovative and excellent solutions approach to client's needs

This is a fantastic opportunity to acquire a long standing and well-run 'boutique' consultancy business which focuses on high margin business solutions. This sale also creates a long-term opportunity to sell additional products such as hardware, software and lease finance.

Through asset utilisation modelling, the company advises clients how to maximise the investment in their digital, software and printing assets, ensuring they get the best possible value for money.

In addition to driving down costs, they also design tailor-made solutions to maximise output from each department and location.

The sale is due to retirement; however, one of the (two) owners is happy to remain for a handover period to ensure the continued, smooth running of the business. This creates a perfect opportunity for the right buyer to exploit this unique company's potential. The companies consultants are homebased, and overheads are minimal.

Serving both Corporate and Public Sector clients, there is an opportunity for repeat business due to the high-quality solutions delivered and excellent levels of service.

This is an ideal acquisition for a communications business looking to instantly increase its market share and presence, or a document management company seeking to add consultancy expertise to their range of services which will create leads for hardware and software sales.

\*Above information is provided by the seller. The Business Board makes no representation or warranty as to the accuracy, completeness, or reasonableness of this information.

A full profile is available once a non-disclosure agreement has been signed.

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