



B2B Seating solutions business

Opportunity to acquire a well established B2B Seating business with strong environmental credentials based in the Home Counties.

Highlights include:

- ✓ £600k turnover
- ✓ Established customer base
- ✓ Rotating buying cycle
- ✓ Strong margins on core business
- ✓ Self sustainable business with little reliance on supplier chain
- ✓ Experienced team in place to run business on stand-alone basis

Available due to retirement of the owners, this is a fantastic opportunity to acquire an environmentally focused, commercial B2B seating refurbishment business.

A key selling point of the business are the environmentally friendly processes of refurbishment and re-upholstery as opposed to organisations buying new, saving as much as 90% on CO2 emissions.

Servicing a range of sectors including commercial, healthcare and education (amongst others); an established team are in place to deliver premium quality refurbishment and reupholstery services.

Much of the work is repeat business due to the high quality of items produced, whilst excellent levels of customer service alongside cost effective and sustainable solutions ensure a loyal and returning customer base.

Significantly, no one customer accounts for more than 10% of turnover and there are sizeable growth opportunities to capitalise on posture support chair supply and extending the environmental credentials of the company offering. The proposition offers customer significant financial savings and a 90% reduction on their carbon footprint.

This is an ideal acquisition to capitalise on a growing sector for a larger commercial furniture refurbishment business looking to increase it's market share, or a facilities management business seeking to add furniture reupholstery and refurbishment expertise to their offering. Equally, this would also appeal to a large office furniture dealer or supplies company to integrate with their service offering.

*Above information is provided by the seller. The Business Board makes no representation or warranty as to the accuracy, completeness, or reasonableness of this information.



A full profile is available once a non-disclosure agreement has been signed.

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