

## **ACQUISITION OPPORTUNITY**

## **Fulfilment/Drop Shipping Provider**

## Fantastic opportunity to acquire this well established fulfilment / drop shipping provider

Established 15 years this is an outsource provider of the full range of fulfilment services. Mostly B2C for small and independent retail and e-commerce businesses, services vary from single item picking through to multiple variable items, kit building and delicate / valuable items.

Many products are currently catered for from food supplements, make up and clothing through to walking aides and artwork.

A robust back-office system is in place offering full systemisation from client order receipt, despatch and delivery including inventory and warehouse control. Many extra added services are offered including re-work, specialist packing, barcoding and shrink wrapping.

Based in c8,600 sq ft leasehold customised premises it is well located in central southern England and mostly managed by staff. With good internal systems and process the business can be run remotely easily.

The company has grown organically with no paid marketing by about 10% a year for the last few years and currently achieves reasonable net margins on sales of c£850k.

Offered for sale as one of the two principals wishes to retire completely in the short term, though the other is willing to stay on as required. Seeking an aligned strategic acquirer that can continue the current growth, provide more capacity and related services.

\*Above information is provided by the seller. The Business Board makes no representation or warranty as to the accuracy, completeness, or reasonableness of this information.

A full profile is available once a non-disclosure agreement has been signed.

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